

RAY REGAN, CCIM

An Executive Summary

Mobile: 505-220-0460 * RayRegan@RayRegan.com

- Engineering degree, the United States Military Academy at West Point.
- Military service U.S. Army (Airborne, Ranger, Artillery).
- J.D. degree, University of New Mexico, Student Bar President, Dean's List, and recipient of American Jurisprudence and Law Week awards.
- Admitted to practice law in New Mexico, Colorado, and U.S. Patent Bar.
- Law practice included real estate, patents, and trademarks.
- Martindale Hubbell Law Directory rating AV. Member, Best Lawyers in America.
- Article about trade secrets, *Protecting the Unprotected*, first place award in a State Bar of New Mexico Legal Writing Contest. Presented a paper at the Southwestern Legal Foundation Intellectual Property Conference in Dallas on the topic of *Trademark Opposition Practice*. Trademark opposition article published in *Intellectual Property Today (The Law Works)*.
- Currently Licensed New Mexico real estate broker.
- CCIM Designee with extensive training in financial metrics and discounted cash flow analyses.
- CIPS designee (Certified International Property Specialist).
- Concentration on commercial and investment transactions.
- Long-time elected member of Board of Directors of CARNM (the statewide Commercial Association of Realtors New Mexico).
- Recent listings and sales: Hospitality (motel), \$5,000,000. Office buildings, \$1,300,000 and \$1,700,00. Shopping center, \$1,000,000. A variety of industrial buildings.
- When not working: skiing, snowshoeing, fly fishing, hiking, camping.

EXP COMMERCIAL

A COMMERCIAL REAL ESTATE BROKERAGE